

Enlarge my sphere of influence!

**Help women achieve personal
and Financial freedom**

Earn the Top Trip to Buena's Aires

What that means is I will have the income

To pay for 2 Universities for both girls this next year!

I was awaiting my teaching career that was starting in the Fall. I was not looking for a job or a different career. When I was invited to a MK event, I went to be nice. I fell in love with the fun these women were having and I thought maybe I could earn some extra cash over the summer. After teaching for 2 years and doing MK on the side, my husband of 5 years at the time and I decided to start our family and I wanted to be home. So I left teaching on Feb. 14th (Valentine's Day) and Tiffany was born March 18th. She is now 20 and attending APU in CA and Kali is 17 and a senior at TuHS. And well the rest is history..... Brian and I have been married for 26 years, I've earned 11 Free cars including 3 Pink Cadillacs. AND MK has provided the income to take the girls to Disneyland 5 times, Disney World and Disney Aulani in Hawaii. We might be Disney Fantatics.....

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Compared to the European Union (EU), the United States' cosmetics industry is barely regulated. The FDA has only banned ELEVEN ingredients, while the EU bans over 1,000!!! At Mary Kay, we self-regulate to be EU compliant. That means, if some tiny village in Finland decides an ingredient isn't safe to put in products, we won't use it either! Consumer safety is our first priority and every product decision is based on scientific fact, not opinion.

*** I just want you to know, you will never
Have a drawer full of buying mistakes with me!!!**

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***Oil Free Eye Make-up Remover**

***Satin Lips Shea Sugar Scrub**

Get ready for what I call the **MULTI-MASKING EXPERIENCE!**
You get to try two of my favorite products!

First let's start with the **Deep Cleansing Charcoal Mask.**
Go ahead and apply with the brush marked **MASK.**
Avoid your eyes and lips. The **activated charcoal acts**
Like a magnet to unclog your pores. **Activated charcoal is**
Knows to absorb up to double its weight in impurities!
The Kaolin and Bentonite clays absorb excess oil and reduce
Shine. The Honeysuckle and Navy bean extract target skin
Discoloration and soothe the skin. You may notice the hint of
Peppermint extract as well! (You'll leave on for 20 minutes)
(Play Referral Game)

Now that we have pulled out all the impurities lets
put some moisture back into your skin with our
Moisture Renewing Gel Mask. It instantly hydrates,
Locking in the moisture. Skin feels firmer, healthier,
Smoother and softer. Skin appears less stressed, feels
Nourished, purified and calmed. Reduces the appearance
of pores and fine lines and wrinkles. (leave on for 10 min)
(Ask them to share Fun Facts)



One Elbow

* Firming Eye Cream

I like to refer to this as the Spanx for my Eyes. Use your ring finger using your orbital as an outline. Being very careful with this delicate tissue. And avoid getting too close to your eye. It lifts, tightens and brightens while reducing the appearance of fine lines and wrinkles!

* Satin Lips Shea Butter Balm - Seriously, you now have Softer, Smoother for Kissable Lips right!



3 You'll have the opportunity to try the Colors that make your eyes pop with A full color look that includes three Mineral eye colors, eye liner, cheek color, Lip liner and lipstick! You'll also get to try our Microdermabrasion Treatment as well!

For today, we are doing what I like to call The Dash Out the Door Look! I love it because It's quick, its easy and it looks great on everybody.

First let's set your CC Cream to receive your color. Go ahead and apply our fabulous Translucent Powder. It's already on the cotton ball for you. This power not only sets your foundation, but controls oil All day while giving you a youthful glow!

Next apply the Beach Blonde eye cream, it's the lighter Color. Go ahead and apply with your fingertips from Your crease to your brow. Next is our Iced Cocoa, apply that just on the bottom lid. Apply your mascara!!!

Great, take your cheek brush, it already has our Bronzer on it. Tap a little on each cheek then blend.

And last but not lease apply your lipgloss!

I would love to share real quick my favorite Facts about the Mary Kay Opportunity!

I like to share these because I never know who might be looking for a little something more

And Mary Kay just might be a good fit.

- 1) The MONEY - most people start a home based business to earn extra money. For me it was for a little extra money and fun. It just happened to turn into a career for me. People always ask me, can you really make money doing this? I always say, “you get paid in direct proportion to what you put into it. I am living proof it works”.
- 2) Next is RECOGNITION – Mary Kay does an outstanding job of recognizing us and rewards us with the best prizes ever. She really tries to make sure there is a prize for every personality from camping gear to diamond rings and trips around the world!
- 3) SELF-CONFIDENCE – you know when I started Mary Kay 22 years ago I was extremely shy and insecure. And never thought I could do something like this. When I shared that with the person offering me the opportunity she asked me if I wanted to stay that way? She assured me this was the safest place to grow and she was right!
- 4) CARS – well, they are real and they are free. Mary Kay’s car program is based on productivity and when you hit that level of productivity they deliver you a brand new free car, they cover the lease payment, most of the insurance and the oil changes. You just put gas in it and it’s a tax deduction! And the best part is every two years you get a New One! We have the White Chevy Cruze, the Charcoal Grey Ford Fusion, the Black Equinox and of our course the Iconic Pink Cadillac!
- 5) ADVANTAGES – Let’s just talk about Taxes. I know the dreaded conversation. I am happy to announce that because of Mary Kay I love doing my taxes! We have a super easy system for tracking our paperwork and the best accountant in the world!!! There are so many in-home business tax deductions that you can take on things you are already paying: cell phone, internet, mileage just to name a few....
- 6) BOSS – there is nothing like being your own boss ladies. I absolutely LOVE it! I am able to actually Design My Life. I have always been able to put my faith first, family second and career third! Ultimate flexibility to be at all my girls sporting events and let me tell you, they have done, gymnastics, soccer, volleyball, basketball, tennis, softball, track and lacrosse. Let me tell you it has been amazing to be at everything. Not to mention I can never be laid off or fired!!!
- 7) TRAINING – It has been said that the amount of training you receive with our company is the equivalent of a four year degree, and I would agree. You will learn not only everything about our company and the business basics, but you will also learn how to run a sustainable and profitable business.
- 8) FRIENDS – My favorite part. The Beauty of Friendship! These are the most positive, most supportive women you will ever meet. Our mission is to enrich women’s lives. Where else would you find a company full of women encouraging each other to beat their best, to be their best and cheer them on. I feel it’s truly magical and there is nothing else like it. My best friends I met because of Mary Kay!
- 9) FUN – We know how to have fun in MK! Two of my favorite events are Beach Retreat & Seminar. Beach Retreat is a weekend getaway with all my best girlfriends! Seminar is in Dallas Texas. Awards night is like Miss America and the Academy Awards all rolled into one! Both events have training to grow our business while having the largest slumber party ever!

I don’t know where you are today. If you came in curious or if I’ve peaked your curiosity. Either way I would love to send some information home with you if you are interested and even by you coffee and answer any questions you may have. Just let me know at our individual consultation!!!! OKAY.....at this point everyone want to know how much are the products, how soon can I get them and how can I pay for them?

So, I have the products with me today! I carry Inventory so my customers do not have to wait!
I also accept Cash, Check, Master Card, Visa, Discover and American Express for those of you that love your free air miles!

Go ahead and flip your place mat over. We are going to focus on the top three sets first!

Set 1 is our BASIC SET, it includes your cleanser and moisturizer for just 44

Set 2 is our MIRACLE SET, it includes your cleanser, moisturizer, day and night solution set for just 95 (\$15)

Set 3 is our ULTIMATE MIRACLE SET, it includes the cleanser, moisturizer, day and night solution set as well as the firming eye cream and microdermabrasion set for just 182 (\$19)

For those that loved the Multi-Masking experience today you can take these both home for just 46 and your Brush is my Free Gift to you! (\$10)

For those of us who are on the other end where we are needing to Repair damages of aging, the REPAIR set is the set for you for just 205 (\$39)

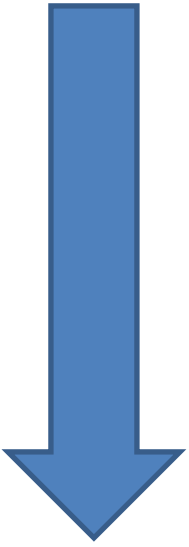
Two Mary Kay Favorites are our Satin Hands for just 36 and Satin Lips for just 22

BUT..... I want to show you the Full DASH OUT THE DOOR Look which includes the CC Cream, Oil Free Eye Make-up Remover, Translucent Powder, Beach Blonde eye cream, the Iced Cocoa eye cream, the brush to apply them, your bronzer for your cheeks, ultimate black mascara and your lip gloss for just 119 (\$16)

PLUS.... when you add the Full DASH OUT THE DOOR set to your MIRACLE SET, ULTIMATE MIRACLE SET, or REPAIR SET you get the fabulous Roll Up Bag as a FREE Gift! (\$35)

So when you meet me in the other
Room for your individual consultation
I'll have that for you as well as answering
Any questions you may have!

ADVANCED GLAMOUR APPOINTMENT



Advanced Glamour Sets

Basic Color 91 (\$5)

- Customer Compact \$19
- Three Eye Colors \$24
- Cheek Color \$12
- Lipstick \$18
- Intensity Mascara \$18

Applicators FREE

Full Color 200 (\$10)

- Brush Set \$55
- Eye Liner \$12
- Lip Liner \$12
- Mineral Pow \$20
- Mineral Brush \$10

Brush Cleaner FREE

Diva Color 240 (\$55)

- Found Primer \$18
- Eye Primer \$12
- Brow Pencil \$11
- Brow Gel \$10
- Concealer \$16
- Finishing Spray \$18

Brush set is FREE