

# Have U Ever Pondered PINK?



Name: \_\_\_\_\_ Your Consultant's Name: \_\_\_\_\_

Occupation: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: (H) \_\_\_\_\_ (w) \_\_\_\_\_ (c) \_\_\_\_\_

E-mail: \_\_\_\_\_ Do you use MK products? Yes \_\_\_ No \_\_\_ How Long? \_\_\_\_\_

## DID YOU KNOW???

Many MK Sales Directors & Nationals are among the highest paid women in America YES \_\_\_ NO \_\_\_

There are over \$180 million worth of FREE MK cars on the road today? YES \_\_\_ NO \_\_\_

MK's marketing plan is taught at several top universities & colleges as the ideal marketing plan YES \_\_\_ NO \_\_\_

## Some Critical Questions to Ask Yourself . . .

YES \_\_\_ NO \_\_\_ Am I paid what I'm worth?

YES \_\_\_ NO \_\_\_ Do I have all the flexibility in my life want?

YES \_\_\_ NO \_\_\_ Is my current career what I want to do for the rest of my life?

YES \_\_\_ NO \_\_\_ Do I have complete control of my career advancement?

## What are Your Personality Traits?

On a scale of 1-4, put a "1" beside the sentence that best describes you, a "2" for second best, "3" for third best, and "4" beside the sentence that describes you the least:

\_\_\_\_\_ Results oriented, makes quick decisions, likes to be the best, time is very valuable, to the point.

\_\_\_\_\_ People-oriented, loves to talk, enthusiastic, loves prizes and recognition.

\_\_\_\_\_ Family oriented, slow to change, likes security, goes by the rules, loyal.

\_\_\_\_\_ Detail oriented, perfectionist, has critical skills, analytical, takes time to change.

## Time and Money—If I had my choice I would work . . .

\_\_\_\_\_ SPARE TIME—2-4 hours a week. One Class a week-

\_\_\_\_\_ PART TIME —6-8 hours a week.

\_\_\_\_\_ FULL TIME—12-20 hours a week.

\_\_\_\_\_ CAREER—20+ HOURS A WEEK

## TOP TEN REASONS MOST WOMEN BEGIN THEIR MARY KAY CAREER —CHECK YOUR TOP FIVE!

\_\_\_\_\_ Flexibility—more personal and family time

\_\_\_\_\_ Security

\_\_\_\_\_ No Quotas—no pressure or stress

\_\_\_\_\_ No franchises or pyramids

\_\_\_\_\_ Be your own boss and work from home

\_\_\_\_\_ 50% discount (PROFIT) on all products

\_\_\_\_\_ More money

\_\_\_\_\_ Company philosophy—Faith, Family, Career

\_\_\_\_\_ No territories—sell and build teams anywhere in US!

\_\_\_\_\_ Prizes! Trips!! Status! Recognition!

\_\_\_\_\_ Tax Deductions!

\_\_\_\_\_ Free use of a company car

On a scale of 1-5 would you like to hear more information?

1 2 3 4 5 Circle one