

Sharing the Opportunity Worksheet

Consultants Name: _____

Customer's Name: _____

Occupation: _____

Customer's Cell #: _____

Married: _____

Customer's E-mail: _____

Kids: _____

Address: _____

City: _____

Zip: _____

How we make Money:

50% off everything we sell (Facials and Parties)

50% off all reorders (consumable product)

4-13% Commissions on Team Building

Fabulous Commission and Bonus Structure for Leadership positions

Free Company Cars to Drive (Chevy Cruze, Ford Fusion, Equinox or Pink Caddy)

Benefits: (circle her Top 3)

Personal Growth/Self-Confidence

Unlimited earning potential/advancement

Tax Deductions

Ultimate Flexibility

No Quotas or Territories

Be your own Boss

Career Car Program

100% Customer Satisfaction Guarantee

Training

90% Consultant Buy Back Guarantee

If you were to start Mary Kay, what would you use the money for? _____

If you were to start Mary Kay, what would be the worst thing that could happen? _____

If you were to start Mary Kay, what is the Best thing that can happen? _____

Is there anything else you can do right now to change your financial situation? _____

Could you find an extra 2-5 hours/week to make an extra \$300, \$400 or \$500 Extra Cash/month? _____

Are you teachable and trainable? _____

Share \$100 + shipping to get started!

On a scale of 1 to 10 where are you right now? 1 2 3 4 5 6 7 8 9 10

If you're a 10 let's sign you up! If you are not a 10, what is keeping you from signing up today?
