

Scripts for Beat the Box

Step 1: Book your 3 sharing appointments with your Sales Director

Hi _____, this is _____. I am calling you because I just started my own Mary Kay business! We were asked to select the Top 3 people in our lives that we would most enjoy working with and I selected you! To earn my first prize I just need to do three zoom calls and I am hoping you will do one with me. It's a quick 30 minute video call to hear more about the Mary Kay opportunity!

What's better for you Wednesday or Thursday evening? 6 or 7?

Great! Just go to www.zoom.us and enter the ID code 928-397-9723

One last thing, my Launch Party is scheduled for _____, it would mean a lot to me if you were there. Can I put you down for coming? Thank you so much! See you there!

Step 2: Book your 10 first Pampering Sessions

Hi _____, this is _____. I am calling you because I just started my own Mary Kay business! We were asked to select our 10 most Favorite people that love and support us. I of course thought of you! For my first prize I need to have 10 pampering Session in my datebook to be held in the next 30 days. It's just you plus 2 or more of your friends! And I knew I could count on you!

What's better for you evening or weekend? (book the date)

_____ thank you so much! One last thing, my Launch Party is schedule for _____, it would mean a lot to me if you were there. Can I put you down for coming? Great! See you there!